

Looking for a change? #makeitinMarshall | www.makeitinmarshall.com

If you are looking for a new home, a place to start a family, a place to start a business, a place to make your product or provide your service, a place to get educated and trained for the careers of today and those coming in the future, or just a place to have a little fun, well then, you should #makeitinMarshall.



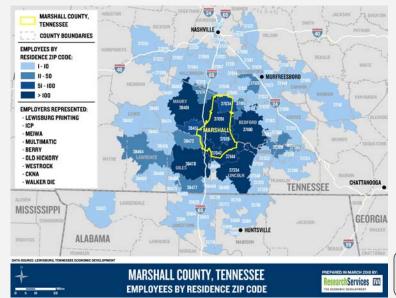
The Davis Family & Law Firm - They #makeitinMarshall

Jason and Louisa Davis are the parents of four beautiful children, run their own law office located in an historic building in downtown Lewisburg, have built a gorgeous home on a hill just outside of town and are community leaders including chairing the Young Professionals of Marshall County. They could have gone anywhere in the nation to make their family, their business and their lives; but they #makeitinMarshall.

Working with Walker Die Casting - They #makeitinMarshall

In 1958, Bobby Walker started a small metalworking shop in a building on the Lewisburg square with 6 employees. Today, Walker Die Casting has over 1 million square feet under roof and more than 800 employees making die castings for just about every sector of industry. In 2019, the Walker family sold their successful business to Allison Transmission who have continued to #makeitinMarshall.





Careers in Manufacturing - They #makeitinMarshall

There are more than 50 manufacturers in Marshall County representing Automotive, Aerospace & Defense, Plastics & Chemicals, Food & Beverage, Metalworking, Distribution & Warehouse and more sectors. Each day 4,500 commuters drive into Marshall County to work joining a 9-county labor force of over 450,000 within an average drive time of 28 minutes. Every day, they all together #makeitinMarshall.

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Brewing & Baking at Brandon's Bro'Rista - They #makeitinMarshall

Brandon Bradley had a dream while battling cancer. The teenager wanted to open a coffeehouse in Lewisburg - "I will be your Bro' Rista," he said. Today, his parents own and operate BB's coffeehouse, bakery and bistro in his memory. They started this small business from scratch with nothing more than Brandon's vision to go on. Today, it is a must-stop for many coming to and from work, remote working or for those needing a quick bite, delicious treat or a quick pick-me-up for a day of fun or relaxation. They #makeitinMarshall.

Training Our Students for the Future - They #makeitinMarshall

The Spot Lowe Technology Center provides various high-tech and career-oriented training for students starting in middle school and through high school. Engineering, Robotics, 3D Printing, CNC, PLC, Welding and more are offered at the facility where each year over 400 students learn valuable skills and work ethic within the facility. Whether its a CAD drawing for a library building, a tiny model home or a program to operate a robotic arm, They #makeitMarshall.





Enjoying the Great Outdoors - They #makeitinMarshall

Each year, more than 900,000 people visit Henry Horton State Park alone for canoeing, hiking, golfing, swimming, camping and more. The park is just one of 15 parks and recreation facilities and areas in Marshall County providing outdoor fun, events & activities, classes and programs to make sure anyone who lives in or visits has something fun, healthy and educational to do. Whether biking, running, paddling or hiking, every day They #makeitinMarshall.

Creating Works of Art - They #makeitinMarshall

The Marshall County Art Guild in downtown Lewisburg provides local and regional artists with a home base to showcase their works of art, work on their art or teach others about and how-to make art. There are always classes for kids and adults to paint or sculpt or take photos and more. Along with the Marshall Co. Community Theatre, also located on the Lewisburg square, these two organizations provide just some of the arts and culture activities you can find in Marshall County. From works of art to performances on the stage, They #makeitinMarshall.



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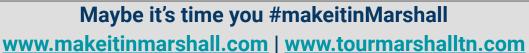


Marshall County Takes Pride In All the People That #makeitinMarshall

Pickers Creek Winery - wine and live music, yep, They #makeitinMarshall.

Weathered Farmhouse - custom furniture, home decor and more, oh yeah, **They** #makeitinMarshall.

Marcy Jo's Bakery - bread and baked goods of all tastes, absolutely, They #makeitinMarshall.



Families #makeitinMarshall - Young Professionals #makeitinMarshall - Students #makeitinMarshall - Artists #makeitinMarshall - Business & Industry #makeitinMarshall - 1 Million+ Visitors #makeitinMarshall

There's a good reason why so many #makeitinMarshall. Actually, there are several good reasons:

- Great Schools
- Low Cost of Living
- Arts & Outdoors
- Business & Industry Support
- Location, Location,
- Small Town Charm, Progressive Spirit



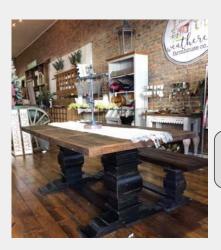


Isn't it time you #makeitinMarshall?

www.makeitinmarshall.com | www.tourmarshalltn.com







We Really Hope You #makeitinMarshall Soon!

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Welcome















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Community Data

Lewisburg, Marshall County, Tennessee •Latitude: N35° 26.95'

•Longitude: W86° 47.33'

·Elevation: 707'

Gold Level

Sustainable Community (TVA)

Tier II

Enhancement County (TN ECD)

Benchmark II

Three Star Community (TN ECD)

Top 100 Micropolitan

4X (Site Selection Magazine)

Climate:

Annual Average Temperature: 57.7°

Average High Temperature: 70.5°

Average Low Temperature: 45.0°

Annual Average Precipitation: 54.84"

Annual Average Snowfall: 2.2"

Mean Length of Freeze-Free Period (days): 180-220

Sources: Zoomprospector, TN ECD, TVA, Local Agencies

33,240 12,380

Population: County Population: City

6th & 14th

Fastest Growing Micropolitan in Nation (2017) by UT BERC I (2020) by SiteSeer

14th

Most Dynamic Micropolitan in **Nation (Walton Foundation 2019)**

Top 4%

National ISO Rating - Fire

Most Affordable City in TN Homesnacks (2020)

+2.4%

Annual Population Growth

13%

Below Cost of Living Index

14th

Quality of Life in TN

20th

Healthiest County in TN

28th

Safest County in TN

Median Household Income	\$52,463
Per Capita Income	\$36,759
Poverty Rate	13.5%
Home Ownership Rate	71.7%
Median Home Value	\$124,917
Average Rental Rate	\$564
Median Industry Earnings	\$64,454

(Link to Recent Demographics Report)



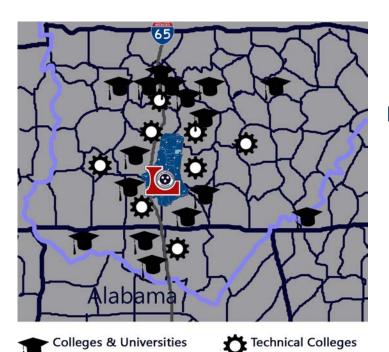
"Lewisburg's Park and Recreation system, per capita, meets or exceeds national standards in almost

every category."

Ritchie Jones - Hodgson Douglas



Labor & Workforce



28

Postsecondary Institutions

20,000 +/Annual Graduates

300 +/- Programs & Majors

Within 50 Miles



Spot Lowe Technology Center



TCAT - Pulaski



TCAT - Shelbyville



Columbia State



Talent Overview

Elementary Schools	5 - 2,385 Students
Middle Schools	3 - 1,296 Students
High Schools	3 - 1,545 Students
Public Cost Per Student	\$9,399.83
Student/Teacher Ratio	17:1
Graduation Rate	93%
Avg. ACT Score	20.3
College-Going Rate	65%
Certification/Associate's	27%
Bachelor's Degree or Higher	14%



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Labor & Workforce

24 65 MARSHALL COUNTY, TENNESSEE NASHVILLE . T COUNTY BOUNDARIES EMPLOYEES BY RESIDENCE ZIP CODE: 11-50 MURFREESBORG 51 - 100 > 100 EMPLOYERS REPRESENTED: - LEWISBURG PRINTING - MEIWA - MULTIMATIC - OLD HICKORY - WESTROCK - CKNA WALKER DIE TENNESSEE MISSISSIPPI GEORGIA • HUNTSVILLE ALABAMA MARSHALL COUNTY. TENNESSEE Research Services III **EMPLOYEES BY RESIDENCE ZIP CODE**

Manufacturing Employees Full-Time

Manufacturing Temp Workers

3568 382

Avg Starting Wage

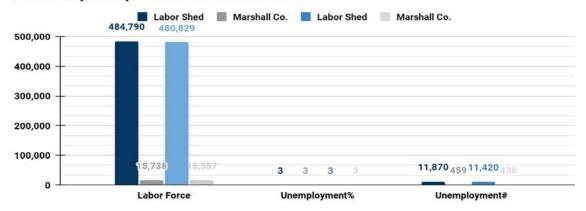
Avg. Wage

\$13.77 \$18

Wage & Benefits Survey 2021 -South Middle TN Infographic

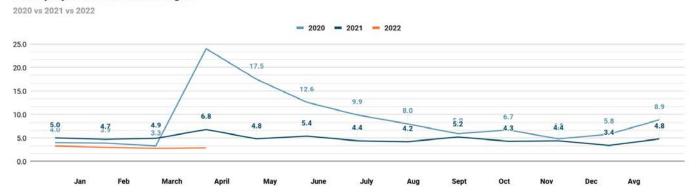
Wages and Benefits Survey 2021 -Marshall Co. Region Infographic

Labor Report April 2022 vs March 2022



^{*} Labor Market: Bedford, Giles, Lawrence, Lincoln, Marshall, Maury, Moore, Rutherford & Williamson Source: Apr. 2022 TN Dept. of Labor

Unemployment Rate Percentages



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Labor & Workforce



Automotive Suppliers Link to Data



Metalworking
Tool & Die
Link to Data



Plastics & Chemicals
Link to Data



Food & Beverage
Link to Data

Our Companies

696% More

Vehicle Steering & Suspension Components Manufacturing

Than the US National Average

536% More

Automobile Manufacturers

Than the US National Average

Our Workforce

11,021

Assemblers & Fabricators

5,121

Engineers

317% More

Motor Vehicle Brake System Manufacturing

Than the US National Average

4,004

Auto Service
Technicians & Mechanics

Our Companies

712% More

Secondary Smelting and Alloying of Aluminum

Than the US National Average

460% More

Nonferrous Metal
Die-Casting Foundries

Than the US National Average

155% More

Rolled Steel Shape Manufacturing

Than the US National Average

Our Workforce

11,021

Assemblers & Fabricators
Misc, Including Team Assembly

1,562

Industrial Machinery Mechanics 993

Machinists

Our Companies

293% More

Synthetic Dye & Pigment Mfg.

Than the US National Average

174% More

Plastic Packaging Film & Sheet Mfg.

Than the US National Average

119% More

Custom Compounding of Purchased Resins

Than the US National Average

Our Workforce

5,334

Engineers

1,562

Industrial Machinery Mechanics 846

Multiple Machine Tool Operators (Metal/Plastic)

Our Companies

985% More

Distilleries

Than the US National Average

4,717

Food Preparation Workers

459% More

Misc. Snack Food Manufacturing

Than the US National Average

99% More

Poultry Processing

Than the US National Average

Our Workforce

2,647

Cooks, Institution and Cafeteria

2,167

Food Service Managers



Existing Industry

50

4,000+

Manufacturers Manufacturing Employees

Foreign-Owned







Associations

Manufacturers' Association

Advanced Manufacturing Council

Industrial Development Board

Types

Automotive

Aerospace & Defense
Metalworking/Tool & Die

Machining

Plastics & Chemicals

Food & Beverage

Flectronics

Commercial Printing

Tank Refurbishing

Warehouse/Distribution























Product	Employees	Established	Expanded
Automotive Dashboard	900	1984	2011-2019
Aluminum Die Casting	500	1959	2007-2019
Defense Electronics	300	1966	2012-2017
Automotive Suspensions	225	2017	
Corrugated Products	200	1975	2014-2018
HVAC Distribution	180	1971	1975-1990
Meats and Condiments	180	2014	2014-2019
Conveyor Systems	150	2002	2014-2020
Engine Hoses	125	2002	2014-2017
Polyethylene Wrap	125	1984	2012-2018

Support

Tool & Die

Heavy Hardware

Lubricants

Abrasives

Foundry

Sheet Metal

Welding Supply

Coatings

Paints/Enamels

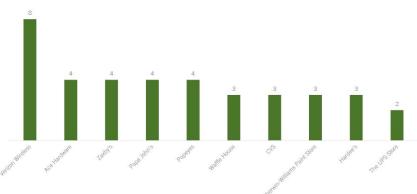
Shrink Wrap



Retail

Retail Prospects - Lewisburg, TN

These retailers are realistic opportunities you can immediately target. Knowing your trade area, type of consumer, and the retail needs of the community is critically important - but even the best data cannot support expansion without the correct piece of real estate.



By utilizing mobile data collection, data and analytics, and real estate acumen, our team identified shopping patterns within your Custom Trade Area that will answer key questions for your revitalization efforts. Based on the CTA, we analyzed consumer expenditures annually in 5 retail categories: Apparel & Services, Entertainment, Food & Beverages, Household Equipment, and Others.

Apparel and Services: \$21.9 MM

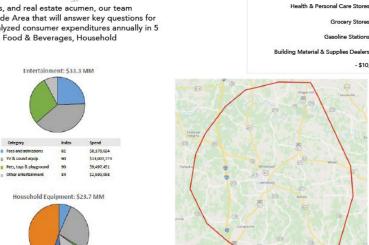
\$5,125,707

\$8,500,200 \$673,453 \$4,663,834

Food and Beverages: \$120.0 MM

Children under 21

■ Employed



Lewisburg, TN (CTA) Population - 34,945

CONSUMER DEMAND AND SUPPLY (OPPORTUNITY GAP)

Sporting Goods & Hobby

Office Supplies, Stationery & Gift Stores

Lawn & Garden Equipment & Supplies Stores

Shoe Stores

Clothing Stores Beer, Wine & Liquor Stores



\$10,000,000 \$20,000,000 \$30,000,000 \$40,000,000

← Surplus Shortage →



■Student Populations

566,987,220 \$45,343,315

■ Furniture

@esri

Spend 51,578,634

\$6,428,057

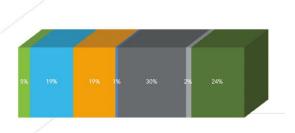
53,124,175

\$10,615,283



Unclassified





Lewigburg L2: Updcale Avenues

L3: Updcale Avenues

L4: Family Landscapes ES: Cory Country

III LLD: Next Wave

■Unemployed

Welcome Home

Location & Logistics

Labor & **Workforce**

Education & Training

Quality of Life/Place

Leadership & Growth

Business & Industry Support

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