



## New Resident Packet



Greg Lowe  
City of Lewisburg  
Director of Economic Development  
(931) 993-7499  
[greg.lowe@lewisburgtn.gov](mailto:greg.lowe@lewisburgtn.gov)



# New Resident Packet

## *Table of Contents*

<b>3</b>	Letter of Welcome & Overview
<b>4</b>	Websites
<b>5</b>	Local Agencies
<b>6-12</b>	Maps & Logistics
<b>13-15</b>	Economic Data
<b>16-19</b>	Workforce & Training
<b>20</b>	Existing Industry
<b>21</b>	Back Cover

## **Mission Statement**

The City of Lewisburg Department of Economic Development exists to assist local business and industry growth and to recruit new business and industry to Lewisburg to create sustainable wage jobs and expand the tax base



# New Resident Packet

## *Welcome to Lewisburg, TN*

Thank you for joining our wonderful community of Lewisburg, Tennessee. We hope that your new life here will be a happy one and we consider you a great asset to our community.

To insure that you start off on the right track, please review the information in this packet. The websites inside this packet will be very helpful for finding out relevant information and the maps should give you a good sense of the locations of important agencies and fun activities.

Feel free to contact the City of Lewisburg, Marshall County or the Marshall Co. Chamber of Commerce for any assistance you may need. Our contact information can be found in this packet. We are always here to help and will be glad to share with you the information you and your family needs to enjoy your new life in Lewisburg.

Lewisburg is a small town on the grow with easy proximity to metropolitan Nashville and Huntsville, AL, shopping and dining in Franklin and Murfreesboro and less than a day's drive to 76% of the major U.S. markets thanks to I-65.

Lewisburg is family-friendly, business-friendly and always striving to improve our city for its businesses and citizens. We hope you will get involved in all that Lewisburg has to offer and all its plans for the future.

Once again, Welcome and Congratulations on deciding to make Lewisburg your new home!

Sincerely,



Greg Lowe – Lewisburg Director of Economic Development

**Mayor**

Jim Bingham

**City Manager**

Randall Dunn

**Councilman –  
Ward 1**

Steve Thomas

**Councilman –  
Ward 2**

Artie Allen

**Councilman –  
Ward 3**

Roy “Bam” Haislip

**Councilman –  
Ward 4**

Jerry Gordon

**Councilman –  
Ward 5**

Nicholas Tipper



# New Resident Packet

## Websites

City of Lewisburg	<a href="http://www.lewisburgtn.gov">www.lewisburgtn.gov</a>
Economic Development	<a href="http://www.lewisburgtnecd.com">www.lewisburgtnecd.com</a>
Marshall County	<a href="http://www.marshallcountyttn.com">www.marshallcountyttn.com</a>
Chamber of Commerce	<a href="http://www.marshallchamber.org">www.marshallchamber.org</a>
Chamber Community Calendar	<a href="http://www.marshallcountyttn.events">www.marshallcountyttn.events</a>
Lewisburg Electric System	<a href="http://www.lewisburgelectricsystem.com">www.lewisburgelectricsystem.com</a>
Lewisburg Water & Wastewater	<a href="http://www.lewisburgwater.org">http://www.lewisburgwater.org</a>
Lewisburg Gas Department	<a href="http://www.lewisburggas.com">www.lewisburggas.com</a>
Marshall County Schools	<a href="http://www.mcs.marshall.k12tn.net">www.mcs.marshall.k12tn.net</a>
Marshall County Recycling	<a href="http://www.marshallcountyrecycles.com">www.marshallcountyrecycles.com</a>
Marshall County Sheriff	<a href="http://www.mctnsheriff.com">www.mctnsheriff.com</a>
Marshall Co. Library	<a href="http://www.marshallcountylibrary.org">www.marshallcountylibrary.org</a>
Marshall Co. Art Guild	<a href="http://www.marshallcountyartguild.com">www.marshallcountyartguild.com</a>
Marshall Co. Community Theatre	<a href="http://www.dixietheatre.org">www.dixietheatre.org</a>
Ellington Airport	<a href="http://www.ellingtonairport.com">www.ellingtonairport.com</a>



# New Resident Packet

## Local Agencies

### Business/Driver's License

**City of Lewisburg**

Lueshell Taylor  
City Hall  
131 East Church St., Lewisburg  
(931) 359-1544  
Lueshell.taylor@lewisburgtn.gov

**Marshall County**

Daphne Fagan  
Courthouse Annex, Lewisburg  
(931) 359-1072  
Daphne.fagan@tn.gov

### Zoning, Codes and Permitting

**City of Lewisburg**

Buck Beard  
City Hall  
131 East Church St., Lewisburg  
(931) 359-1544  
Buck.beard@lewisburgtn.gov

**Marshall County**

Don Nelson  
3<sup>rd</sup> Floor  
Courthouse Annex, Lewisburg  
(931) 359-8839 or 0567  
Don.nelson@marshallcountyttn.com

### Fire and Health Inspections

**City of Lewisburg**

Bob Davis  
Fire Station  
118 Water St., Lewisburg  
(931) 652-8823  
lfd31@tnweb.com

**Marshall Co. Health Department**

206 Legion Ave., Lewisburg  
(931) 359-1551

### Beer Permit and Liquor License

**City of Lewisburg**

Lueshell Taylor  
City Hall  
131 East Church St., Lewisburg  
(931) 359-1544  
Lueshell.taylor@lewisburgtn.gov

**Get Liquor License:**

Tennessee Alcoholic  
Beverage Commission  
<http://www.state.tn.us/abc>  
Headquarters: (615) 741-1602

### Economic Development Contacts

**Greg Lowe  
Lewisburg**

Director-Economic Development  
City of Lewisburg  
(931) 359-1544  
greg.lowe@lewisburgtn.gov

**Mike Wiles****Marshall County**

Executive Director  
JECDB  
(931) 359-5536  
mike.wiles@marshallcountyttn.com

**Ritaanne Weaver****Marshall Co. Chamber of Commerce**

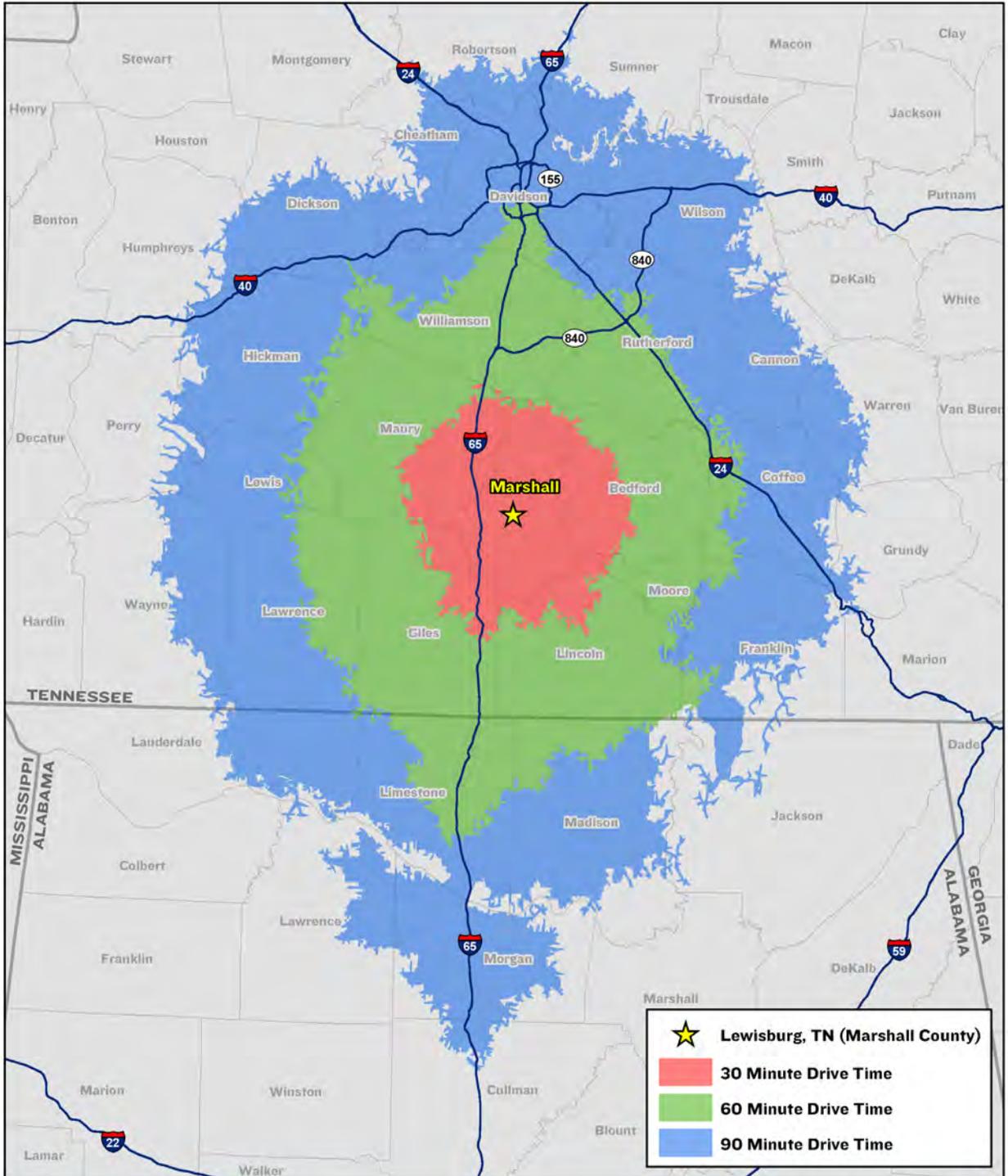
Executive Director  
(931) 359-3863  
director@marshallchamber.org





# New Resident Packet

## Maps & Logistics



Data Sources: ArcGIS Business Analyst Online

N

0 5 10 20 Miles

# LEWISBURG, MARSHALL COUNTY, TENNESSEE

## DRIVE TIME MAP

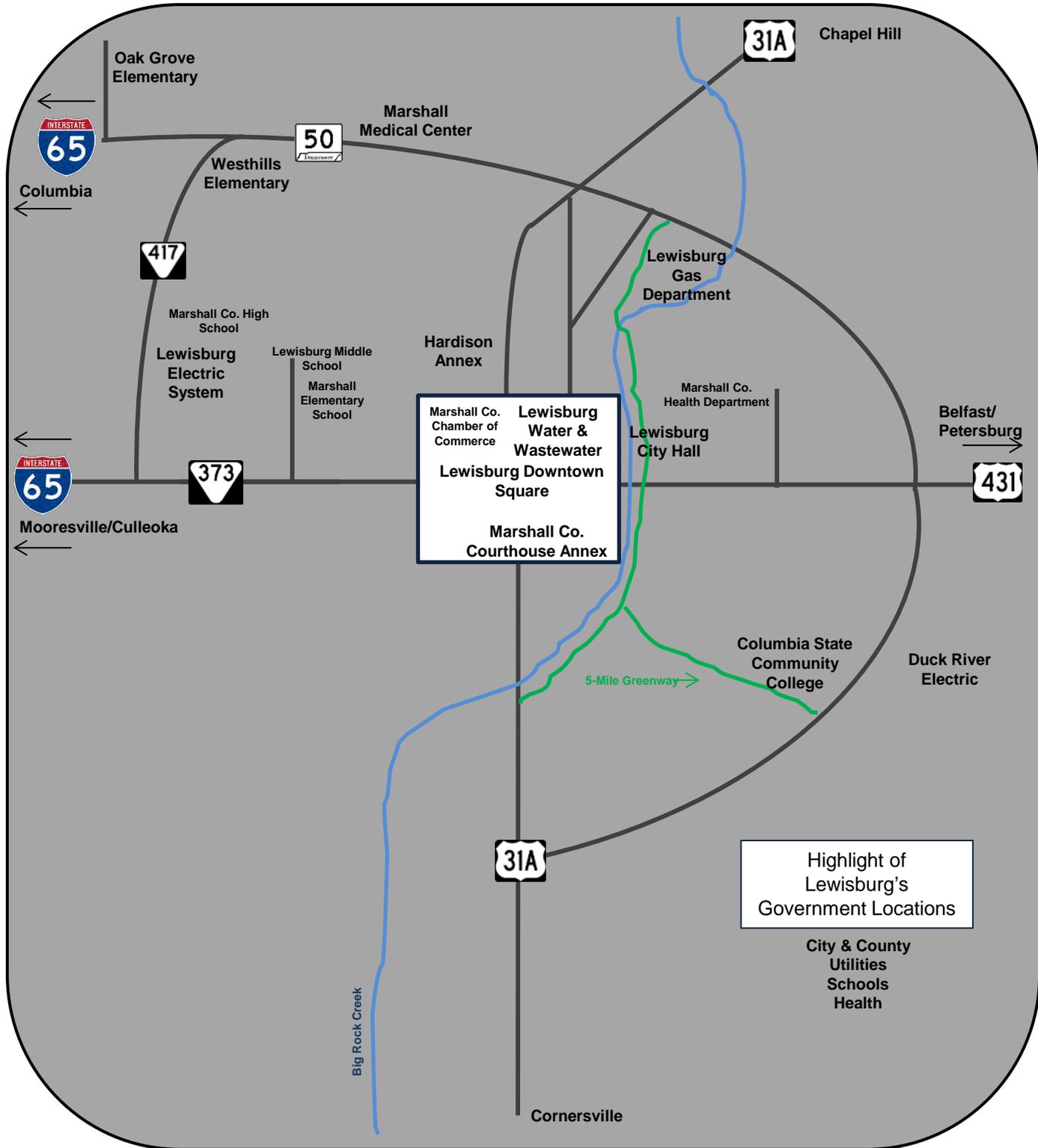
Prepared By:

THE VALLEY WORKS TVA



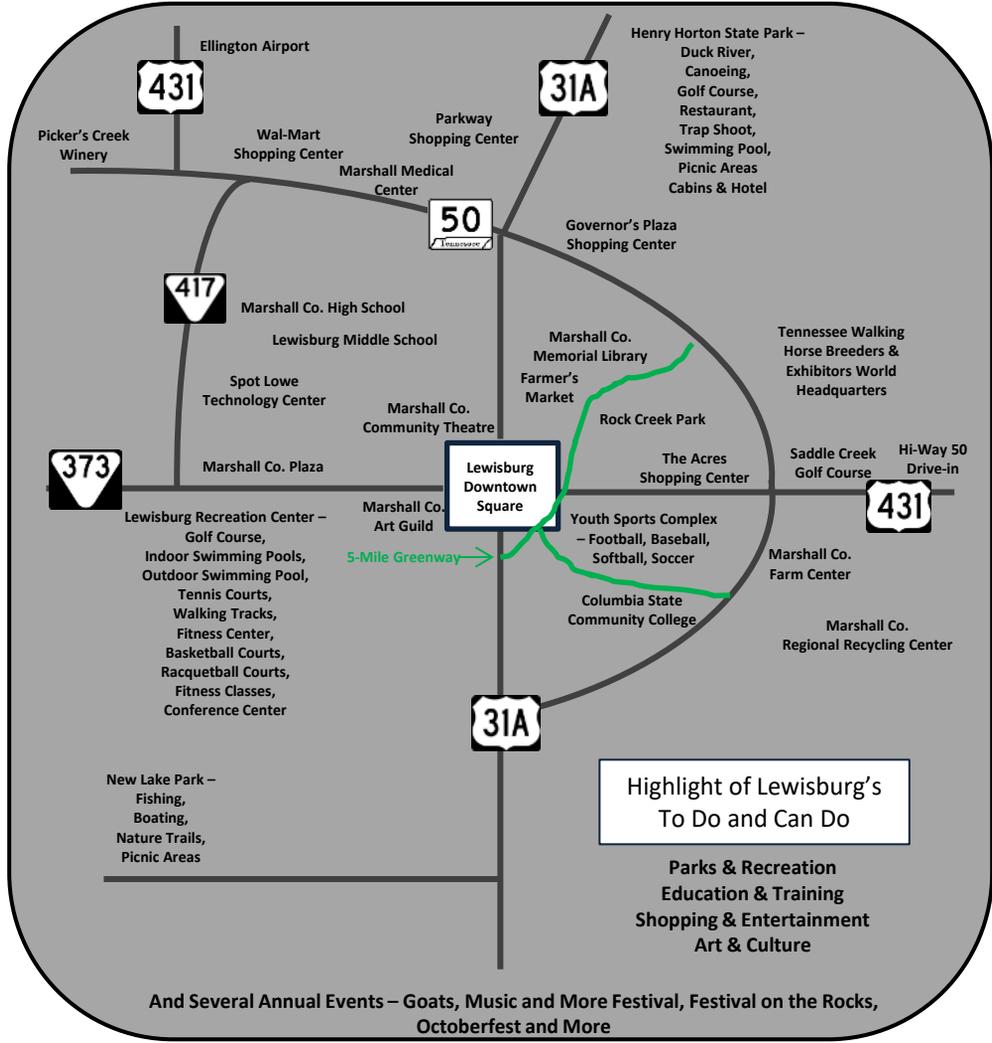
# New Resident Packet

## Maps & Logistics



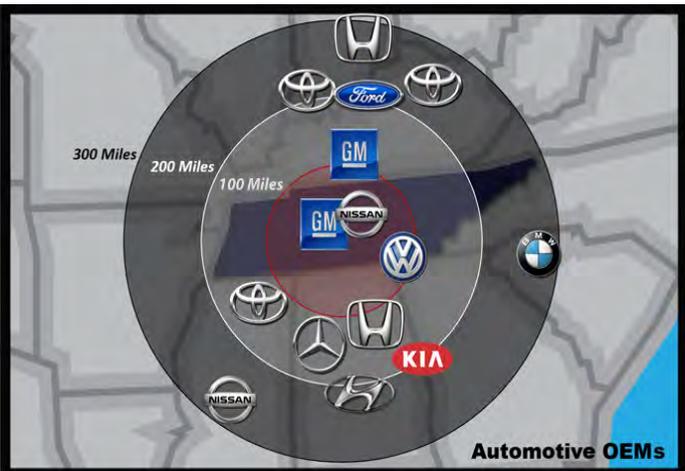
# New Resident Packet

## Maps & Logistics



# New Resident Packet

## Maps & Logistics



Railways

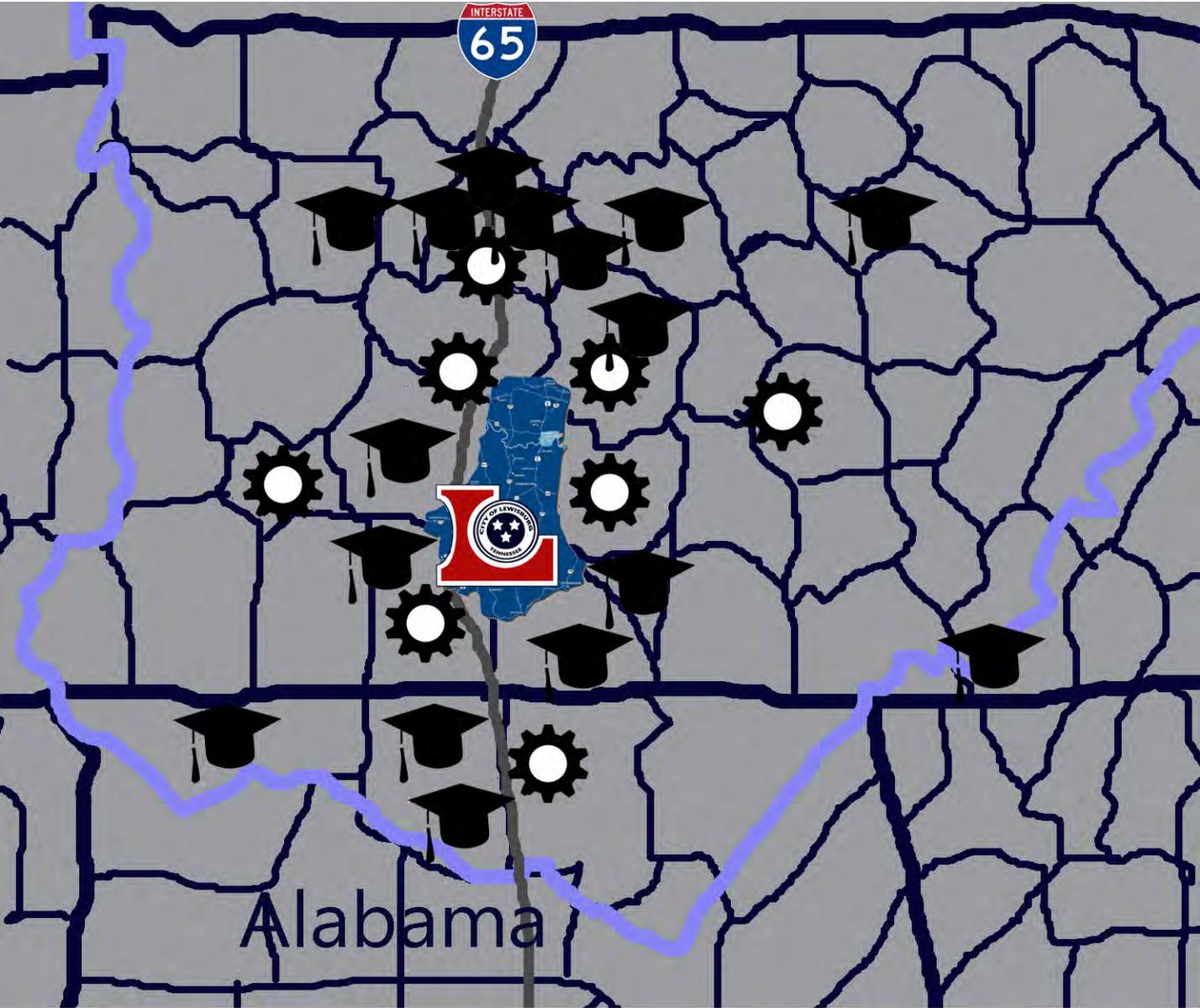
Non-Stop Service to These Cities To and From Nashville Airport





# New Resident Packet

## Maps & Logistics



 Colleges & Universities

 Technical Colleges



4-Year Colleges in Tennessee



Community/Technical Colleges in Tennessee



# New Resident Packet

## Economic Data



“It amazes me that a community of this size possesses the amenities that Lewisburg does.”



Steve Elledge – ED Consultant

### Micropolitan



**Top 100**

Site Selection 2013  
(Tied 27<sup>th</sup> in Nation)

### Economic Development



**High Performance Award**

Atlas Advertising  
2014

### Sustainability



**Gold Level**

TVA 2015

### Three Star



**Benchmark II**

TN ECD 2015

### Assets



“Lewisburg’s Park and Recreation system, per capita, meets or exceeds national standards in almost every category.”

HODGSON  
DOUGLAS

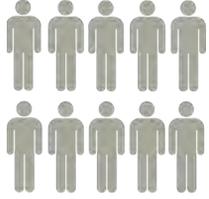
Richie Jones – Partner



# New Resident Packet

## Economic Data

### Population



**Marshall Co.**  
31,729

**Lewisburg**  
11,800

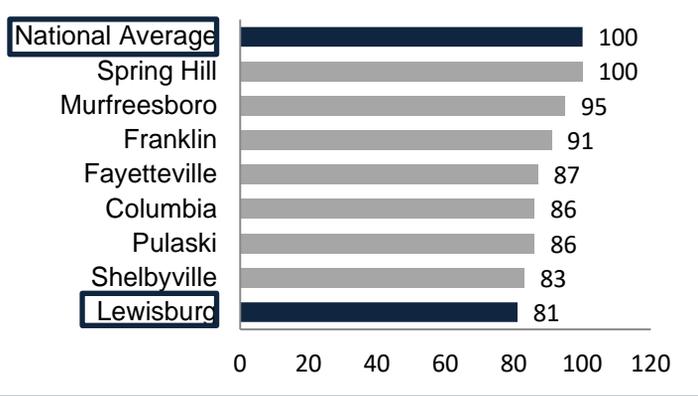


**2030 Projected Growth = +20%**

**Lewisburg, Marshall County, Tennessee**

- Latitude: N35° 26.95'
- Longitude: W86° 47.33'
- Elevation: 707'
- Website: [www.lewisburgtn.gov](http://www.lewisburgtn.gov)

### Cost of Living Index



### Building Permits



**Median Home Cost - \$124,900 ↑ 10%**

### Business Licenses



### Workforce – December 2016



**Unemployment Rate ↓ 18% 2015 to 2016**



**Median Industry Earnings - \$62,186 - ↑ 11%**

### Police & Fire



### Sales Tax Collections



### Median Household Income



**Tax Rate - \$1.90 City/\$3.22 County**

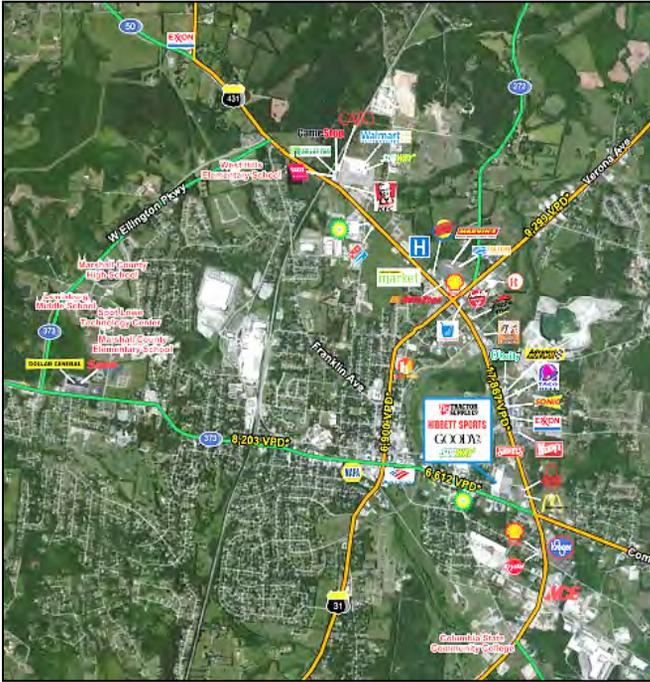
**Climate**

- Annual Average Temperature: 57.7°
- Average High Temperature: 70.5°
- Average Low Temperature: 45.0°
- Annual Average Precipitation: 54.84"
- Annual Average Snowfall: 2.2"
- Mean Length of Freeze-Free Period (days): 180-220



# New Resident Packet

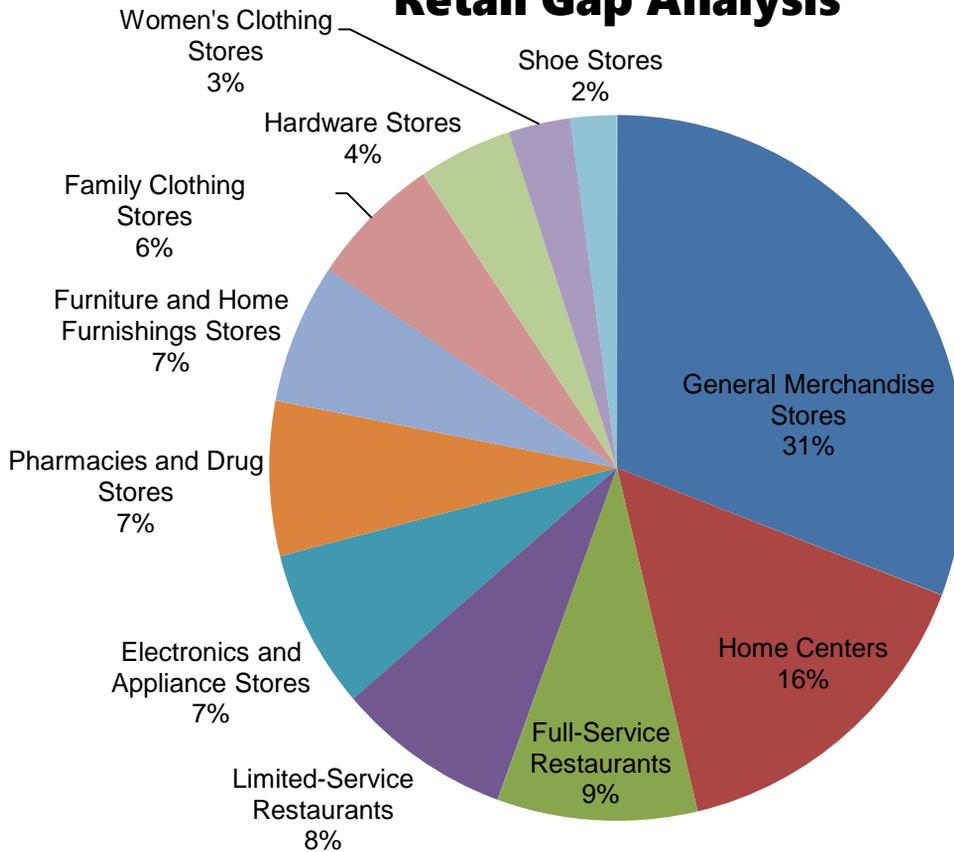
## Economic Data



Demo Profile	5 Mile Radius	10 Mile Radius	10 Minute Drive Time	20 Minute Drive Time
<b>2013 Estimated Population</b>	15,604	26,508	13,701	28,938
<b>Total Number of Employees</b>	7,063	9,098	6,293	9,488
<b>Median HH Income</b>	\$32,238	\$38,027	\$30,921	\$40,081

The 5-Year Projection for Median Household Income in Lewisburg is from \$38,027 to \$46,814 representing a **23.11% increase**. Residents of Lewisburg fall into the Salt of the Earth Tapestry Segmentation (40.2%). Salt of the Earth residents are settled, traditional and hardworking.

### Retail Gap Analysis



# New Resident Packet

## Labor & Workforce

### Marshall Co. Schools

Elementary Schools	5	2,385
Middle Schools	3	1,296
High Schools	3	1,545

### Schools Enrollment

5	2,385
3	1,296
3	1,545

### Rankings

**35<sup>th</sup>**  
**Of 134 School Districts**  
 2015  
 schooldigger.com

### Public Cost Per Student

**\$8,664**

### Student/Teacher Ratio

**17:1**

### Marshall Co. Attainments

**95%**   
 HS Graduation Rate

**65%**   
 College-Going Rate

**21%**   
 Associate's or Higher

**21%**   
 Training Certifications

**14%**   
 Bachelor's or Higher

**19.4**   
 Avg. ACT Score



**"Exemplary"**  
 State of Tennessee  
 Department of  
 Education

### Labor Shed Attainments

**33%**   
 Bachelor's or Higher

**37%**   
 Associate's At Least

**89%**   
 HS Graduation Rate



# New Resident Packet

## Labor & Workforce



### Education & Training Facilities

4 

**Technology Centers**

2 

**Community Colleges**

2,000+ 

**Students Training**



### Training



**Robotics & PLC**

**Certified Production Technician**

**AIIT (Mechatronics)**

**Computer Information Technology**

**Industrial Maintenance/Safety**

**Industrial Welding**

**3D Printing**

**Plastics**

**CNC Machining**

**Pre-Engineering**

**LEAN Manufacturing**

**Automotive Technology**

**Industrial Electricity**

**Business Leadership**

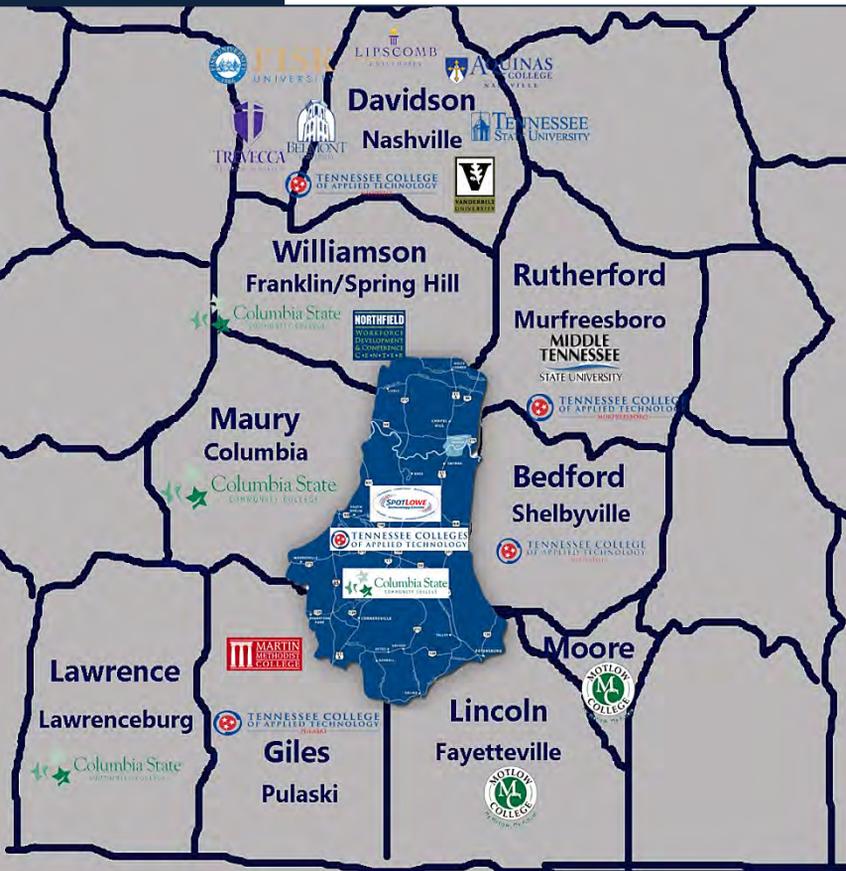
**Customizable Programs for Your Industry or Business**



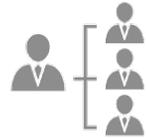
# New Resident Packet

## Labor & Workforce

### Labor Shed



**Labor Shed**  
9 Counties



**Labor Force**  
401,940



**Unemployment %**  
4.4



**Unemployed**  
15,880

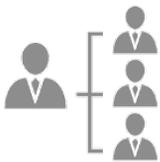


**Drive Time**  
26 Min. Avg.

\* Labor Market Area is defined as Bedford, Giles, Lawrence, Lincoln, Marshall, Maury, Moore, Rutherford and Williamson Counties

Source: December 2016 from TN Dept. of Labor and Workforce

### Marshall Co.



#### Labor Force

**14,860**  
+2,990 Since  
Dec. 2014



#### Unemployment

**4.7%**



#### Avg. Starting Wage

**\$13/hr.**

### Commuter Traffic

County	Inbound	%	Outbound	%
Marshall	3,912	47.5	3,912	28.3
Bedford	418	5.1	1,064	7.8
Coffee	132	1.6	244	1.8
Davidson	207	2.5	2,044	15.1
Giles	458	5.6	236	1.7
Lawrence	138	1.7	91	0.8
Lincoln	279	3.4	308	2.3
Maury	625	7.6	1,183	8.7
Rutherford	348	4.2	941	6.5
Williamson	211	2.6	1,476	10.9
<b>Total</b>	<b>6,728</b>	<b>81.8</b>	<b>11,499</b>	<b>83.9</b>



# New Resident Packet

## Labor & Workforce

### Labor Report – Skilled and Unskilled



6,168

Engineers



25,084

Employed by  
Temp Staffing



17%

(63,592)

Under-Employed

### Engineering Talent in Labor Shed:

773

Advanced MFG. Technicians

14,011

Manufacturing Operators

31,233

Transportation & Logistics

Engineering Talent (our 9-county labor shed is home to the following numbers of engineers):

- 1,892 Industrial Engineers
- 1,694 Civil Engineers
- 895 Mechanical Engineers
- 492 Electrical Engineers
- 406 Electronics Engineers, Except Computer
- 278 Computer Hardware Engineers
- 234 Environmental Engineers
- 165 Health and Safety Engineers
- 112 Materials Engineers

### List of Skilled Labor in Labor Shed:

- |  |   |
|--|---|
| 18,261 Team Assemblers                                     | 300 Engine and Other Machine Assemblers                 |
| 3,138 Inspectors, Testers, Sorters, Samplers, and Weighers | 234 Grinding and Polishing Workers, Hand                |
| 1,954 Welders  | 210 Rolling Machine Operators                           |
| 1,742 Diesel Engine Specialists                            | 197 Grinding, Lapping, and Polishing Machine Operators  |
| 1,578 Cutting, Punching, and Press Machine Operators       | 183 Chemists  |
| 1,508 Electrical and Electronic Equipment Assemblers       | 164 Lathe and Turning Machine Operators                 |
| 1,493 Industrial Machinery Mechanics                       | 124 Separating Machine Operators                        |
| 1,192 Machinists   | 122 Millwrights   |
| 1,077 Industrial Production Managers                       | 113 Materials Engineers                                 |
| 1,020 Sheet Metal Workers                                  | 106 Metal Refining Furnace Operators                    |
| 855 Assemblers and Fabricators                             | 104 Forging Machine Operators                           |
| 706 Tool and Die Makers                                    | 102 Crushing, Grinding, and Polishing Machine Operators |
| 654 CNC Machine Operators                                  | 100 Heat Treating Equipment Operators                   |
| 604 Logisticians   | 89 Milling and Planing Machine Operators                |
| 593 Structural Metal Fabricators and Fitters               | 87 Plating and Coating Machine Operators                |
| 564 Mixing and Blending Machine Operators                  | 86 Drilling and Boring Machine Operators                |
| 542 Coating, Painting, and Spray Machine Operators         | 83 Chemical Plant and Systems Operators                 |
| 485 Molding, Coremaking, and Casting Machine Operators     | 81 Chemical Engineers                                   |
| 475 Chemical Equipment Operators                           | 11 Materials Scientists                                 |
| 467 Molding Machine Operators                              |   |
| 447 Cutting and Slicing Machine Operators                  |   |
| 360 Multiple Machine Tool Operators                        |   |
| 327 Chemical Technicians                                   |   |
| 313 Extruding Machine Operators                            |   |

All Figures are Estimates from 2015



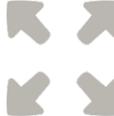
# New Resident Packet

## Existing Industry



### Manufacturing

### In the Past 5 Years

 <p><b>Companies</b> 55</p> <p><b>Employees</b> 3,900+</p> <p><b>% of Jobs</b> 32</p>	 <p><b>Expansions</b> 18</p> <p><b>New Industries</b> 10</p>	 <p><b>Capital Investment</b> 131M+</p> <p><b>New Jobs</b> 2,600+</p>
---	---	---

### Foreign Direct Investment



### Associations



Industrial Development Board  
Manufacturers' Association  
Workforce Employer Outreach Committee

Top Employers	Product/Service	Employees	Established	Expanded
	Automotive Dashboard Electronics	1,300	1984	2011-2014
	Aluminum Die Casting	850	1959	2007-2014
	Defense/Aerospace Electronics	340	1966	2013
	Automotive Brakes and Steering Hoses	265	2002	2006-2013
	Corrugated Products	226	1975	2014
	HVAC Distribution	180	1971	1975-1990
	Structures and Suspensions	260	2015	
	Systems Manufacturing and Integration	150	2002	2013-2014
	Commercial Printing	135	1898	2010-2014
	Polyethylene Wrap	112	1984	2012-2014

### Industry Types

Automotive  
Aerospace & Defense  
Electronics  
Tool & Die/Machining  
Plastics & Chemicals  
Die Casting & Metalworking  
Corrugated Products  
Food & Beverages  
Commercial Printing  
Tank Refurbishing  
Seating  
Warehouse/Distribution

### Local Industrial Support

Tool & Die  
Heavy Hardware  
Lubricants  
Abrasives  
Foundry  
Sheet Metal  
Welding Supply  
Coatings

“Coming to Lewisburg was a remarkable decision for us.”



Paul DiGiovanni – President



# New Resident Packet

*Lewisburg is Where You Need to Be*



Lewisburg is in the Middle of Everything. We have all the tools and amenities you need to succeed at home or in the office, the classroom, the board room, the production floor and even the ground floor. Let us prove to you that your decision to come here will be the right one

“This community has totally **proven** that our decision was the **right one.**”



Matt Jung – President

[www.lewisburgtn.gov](http://www.lewisburgtn.gov)

(931) 359-1544

131 East Church St.  
Lewisburg, TN 37091



**Find Us On:**

